

## CENTRAL DELAWARE PHYSICIANS ORGANIZATION, P.A.

November 2012

**RE: CDPO Medicaid Contract-United Healthcare Community Plan**

Dear Physicians of the Central Delaware Physicians Organization (CDPO),

As mentioned in our communication to practices in July 2012, the MedNet board has embarked upon an exciting new project in collaboration with Highmark Blue Cross Blue Shield of Delaware to create the first statewide Patient Centered Medical Home (PCMH) pilot project. Participation in the PCMH pilot was open only to Physician Organization (PO) members, who are in the primary care specialties. In an effort to support this initiative, MedNet and the POs have begun transitioning away from contracting and credentialing to be able to dedicate more time and focus on current and future opportunities.

**As a reminder, the CDPO Board has made a decision to end its contractual relationship with United Healthcare Community Plan (formerly known as Unison).**

United Healthcare Community Plan, along with MedNet and the CDPO, agreed that contract termination is a suitable decision for all parties. MedNet, on behalf of the CDPO, is working very closely with United to ensure a smooth transition of your contracts.

Your office will be contacted by United next month in an effort to secure direct contracts with you. As with all contracts, you will want to review the terms and conditions carefully and work directly with the health plans to finalize your contractual arrangements. However, MedNet is available to answer questions you may have prior to that process, so please do not hesitate to contact MedNet with your questions (contact info below). Similar to the contract transition, the health plans will assume all credentialing responsibilities for their Medicaid network providers, and will inform you what their credentialing processes involve.

**The CDPO Contract with United Healthcare Community Plan will be terminated with an effective date of March 1, 2013.**

**Your practice will need to secure direct contracting (and in some cases credentialing) with both health plans prior to the termination effective dates in an effort to avoid service or payment disruption from the health plan. It is our understanding that United may also mail you an amendment to your current commercial United Healthcare contract which would enable all physicians who are part of your medical group to participate with all United Healthcare products under one contract and one Tax Identification Number. This document will be mailed to you in December directly from United Healthcare.**

As mentioned above, we are committed to helping your practice make this transition, therefore, we welcome you to contact Lori Ann Rhoads, Physician Relations Manager at the Medical Society of Delaware/MedNet, who will answer any questions you may have and subsequently help you in the contract transition process. Lori Ann can be reached at (302) 224-5196, or via email at [LoriAnn.Rhoads@medsocdel.org](mailto:LoriAnn.Rhoads@medsocdel.org).

Sincerely,



Michael J. Bradley, DO  
President, CDPO

NOV 29 2012